
STATES OF JERSEY



ANNUAL PROCUREMENT REPORT – TOP 100 SUPPLIERS 2022

Presented to the States on 13th September 2023
by the Minister for Treasury and Resources

STATES GREFFE

REPORT

P.56/2020 Putting Jersey businesses first (as amended) required the Minister to “present an annual procurement report to the States Assembly detailing expenditure by the States of Jersey of the top 100 Suppliers by value across goods and services, identifying those with an on-island presence, from off-Island suppliers”.

The table below shows the expenditure for the top 100 suppliers in 2022. This amounts to £218,664,923 in comparison to 2021’s spend of £239,133,979.

Work concluded with RokFCC, the joint venture party leading the Our Hospital Project; investment into the New Healthcare facilities programme will look to target more construction activity to the on-island supply chain acknowledging certain competencies will still be required from the off-island suppliers. Likewise, the development of le Quennevais by RoK Construct (2017) Limited will conclude 2023 as the building will be complete.

The recent Financial Recovery Programme is focussed upon outsourced servicers such as Holt Doctors and a continued drive to isolate “value for money” has identified the need to review in depth various professional service commitments.

The total expenditure by supplier is as follows:

Pos.	Supplier Name	Country	Total Spend	Sector
1	ROK FCC JV	JE	£12,357,520	Construction and facilities management
2	Family Nursing & Home Care	JE	£9,490,268	Health and Community care
3	Holt Doctors	UK	£9,420,154	Health and Community care
4	Deloitte LLP	UK	£8,212,023	IT and Change services
5	Rok Construct (2017) Ltd	JE	£7,796,432	Construction and facilities management
6	Insurance Corporation of the CI Ltd	GG	£5,955,366	Legal / insurance
7	Bytes Software Services	UK	£5,857,394	IT and Change services
8	CT Plus Jersey Limited	JE	£5,645,256	Other
9	Uni Hospital Southampton NHS FT	UK	£5,592,413	Health and Community care
10	Jersey Electricity	JE	£4,953,064	Utilities
11	JT Group	JE	£4,782,887	Telecommunications
12	Logicalis Channel Islands Ltd	JE	£4,409,051	IT and Change services
13	BDO Limited	JE	£3,908,809	IT and Change services
14	Brenwal Ltd	JE	£3,875,847	Construction and facilities management
15	1st Recruitment Limited	JE	£3,770,791	Other

16	Peter Green Builders (2018) Limited	JE	£3,614,214	Construction and facilities management
17	Tutela (Jersey) Limited	JE	£3,499,636	Health and Community care
18	Pallot Tarmac (2002) Ltd	JE	£3,484,132	Construction and facilities management
19	Style Shopfitting Co Ltd	JE	£3,257,874	Construction and facilities management
20	Prosperity Group Limited	JE	£3,057,348	IT and Change services
21	Ernst & Young	UK	£2,991,728	IT and Change services
22	Marbral Advisory Limited	JE	£2,873,160	IT and Change services
23	A C Mauger & Son (Sunwin) Ltd	JE	£2,843,243	Construction and facilities management
24	Camerons Ltd	JE	£2,733,614	Construction and facilities management
25	Oxford University Hospitals NHS FT	UK	£2,616,024	Health and Community care
26	M S I Group Ltd	UK	£2,337,720	IT and Change services
27	Amalgamated Facilities Management	JE	£2,330,036	Construction and facilities management
28	Geomarine Ltd	JE	£2,261,886	Construction and facilities management
29	Triverto Limited	JE	£2,097,465	IT and Change services
30	Autism Jersey	JE	£2,008,598	Health and Community care
31	Microsoft Ltd	UK	£1,975,871	IT and Change services
32	Credera Limited	UK	£1,961,493	IT and Change services
33	Rok Construction Limited	JE	£1,946,843	Construction and facilities management
34	LV Care group	JE	£1,926,175	Health and Community care
35	JB Fabrication (Wrexham) Ltd	UK	£1,925,196	Construction and facilities management
36	Acer Bespoke Limited	JE	£1,917,064	Construction and facilities management
37	Channel Islands COOP	JE	£1,915,499	Health and Community care
38	Cedar Recruitment Ltd	UK	£1,826,372	Other
39	Jersey Electricity	JE	£1,789,282	Utilities
40	IMS MAXIMS	UK	£1,776,330	IT and Change services
41	Matchtech Group UK Ltd	UK	£1,700,162	IT and Change services
42	G4S Secure Solutions (Jersey) Limited	JE	£1,634,911	Construction and facilities management
43	Mace Consultancy (Jersey) Limited	JE	£1,565,426	Construction and facilities management
44	Brian Blandin Limited	JE	£1,536,026	Construction and facilities management
45	WSP UK Limited	UK	£1,503,896	IT and Change services

46	Qiagen Ltd	UK	£1,452,779	Health and Community care
47	The Care Hub Jersey Limited	JE	£1,442,647	Health and Community care
48	Jersey AVS Corporate Services Limited	JE	£1,404,210	IT and Change services
49	Gentle Care Limited	JE	£1,392,281	Health and Community care
50	Field Systems Designs Ltd	UK	£1,354,076	Construction and facilities management
51	A A L Recycling Ltd	JE	£1,331,480	Construction and facilities management
52	4Health Home Care Agency	JE	£1,300,411	Health and Community care
53	Positive Steps Limited	JE	£1,278,185	Health and Community care
54	SAP (UK) Ltd	UK	£1,277,851	IT and Change services
55	Virtuoso IT Limited	UK	£1,261,743	IT and Change services
56	P W C	JE	£1,254,323	IT and Change services
57	Gama Aviation (UK) Ltd	UK	£1,247,771	Health and Community care
58	TXM Healthcare	UK	£1,231,989	Health and Community care
59	SureCloud Limited	UK	£1,201,478	IT and Change services
60	ASL International Recruitment Limited	JE	£1,134,920	Other
61	New Horizons Support Services Limited	JE	£1,104,938	Health and Community care
62	Jersey Post Ltd	JE	£1,102,237	Other
63	D B Cummins (Jersey) Ltd	JE	£1,084,526	Construction and facilities management
64	Jersey Hospice Care	JE	£1,038,087	Health and Community care
65	Cambrette Care & Nursing Services	JE	£1,002,211	Health and Community care
66	Globe Locums	UK	£948,870	Health and Community care
67	Quality Protects Children Limited	UK	£948,709	Health and Community care
68	Les Amis	JE	£926,503	Health and Community care
69	Faithful & Gould	UK	£924,836	Construction and facilities management
70	Data Torque Limited	NZ	£921,895	IT and Change services
71	Complete Facilities Ltd	JE	£914,558	Construction and facilities management
72	Colus Ltd	UK	£909,631	Construction and facilities management

73	Palm Springs Nursing & Care Services	JE	£900,190	Health and Community care
74	Cambridge University Hospitals NHS Trust	UK	£898,541	Health and Community care
75	Evergreen Homecare Services Limited	JE	£877,667	Health and Community care
76	Les Amis	JE	£870,791	Health and Community care
77	E Mcgarragle Building Svcs Ltd	JE	£864,405	Construction and facilities management
78	National Locums	UK	£857,457	Health and Community care
79	Day Webster Ltd.	UK	£856,283	IT and Change services
80	Simply Change Ltd	UK	£842,000	IT and Change services
81	Proxima	UK	£825,296	IT and Change services
82	Green Park	UK	£816,095	Other
83	Island Energy	JE	£813,328	Construction and facilities management
84	Apogee Corporation (Jersey) Limited	JE	£812,697	Other
85	Profreight C I	UK	£807,426	Other
86	Aviva Health UK Limited	UK	£804,469	Health and Community care
87	InterSystems	UK	£793,934	IT and Change services
88	Plumbing & Heating Service Ltd	JE	£790,472	Construction and facilities management
89	Dell Corporation Ltd	UK	£787,145	IT and Change services
90	Drain IT Ltd	JE	£765,004	Construction and facilities management
91	Modis International Limited	UK	£763,250	IT and Change services
92	Jersey Water	JE	£759,322	Utilities
93	Ortho Clinical Diagnostics	UK	£753,218	Health and Community care
94	Turner & Townsend	UK	£753,204	Construction and facilities management
95	Bridewell Consulting Ltd	UK	£751,148	IT and Change services
96	J C F Cleaners Co Ltd	JE	£729,832	Construction and facilities management
97	Aon Solutions UK Limited	UK	£718,319	IT and Change services
98	Petroleum Distributors (Jersey) Ltd	JE	£714,503	Other
99	Cygnnet Health Care	UK	£713,601	Health and Community care
100	Switchshop Limited	UK	£697,682	Construction and facilities management

The total expenditure by location is as follows:

Location	2021 (£)	%	2022 (£)	%
JE	£148,942,725	62.28%	£135,892,085	62.15%
UK	£79,691,552	33.33%	£75,895,577	34.71%
GG	£8,649,479	3.62%	£5,955,366	2.72%
NZ	£1,051,755	0.44%	£921,895	0.42%
FR	£798,468	0.33%		
Grand Total	£239,133,979	100%	£218,664,923	100%

To assist in the translation of this report, the sector of which the company works for has been incorporated. For 2022, 84% of the top 100 supplier's expenditure resides within 3 main sectors, Construction and facilities management, Health and Community care and IT and change services, noting that IT and change services span the whole of Government inclusive of Health and non-ministerial departments.

Sector	2021 (£)	%	2022 (£)	%
Construction and facilities management	£65,644,670	27.45%	£67,013,298	30.65%
Health and Community care	£78,060,332	33.64%	£58,460,082	26.74%
IT and Change services	£41,102,305	17.19%	£58,321,325	26.67%
Grand Total	£184,807,307	78%	£183,794,705	84%

Progress on the other P.56 requirements:

P.56/2020 (as amended) also agreed that other improvements should be made to “support the Island’s social and economic recovery from the Covid-19 crisis by seeking to maximise the amount of goods and services that the States of Jersey procures from on-Island suppliers where it is legal and practical to do so”. The following paragraph summarises the progress made.

The Government of Jersey has developed its Social Value Standard as part of the commercial transformation activities. This Standard covers the wider economic, social and environmental impact of Government’s commercial activity and how it benefits our Island and our people. It also looks at how potential barriers to entry for on-Island, Micro-Small and Medium Enterprises (MSMEs), not-for profit and Voluntary, Charity and Social Enterprises (VCSEs) can be reduced.

The Social Value Standard sets out key principles and values, the Government’s Social Value approach and the additional benefits that can be delivered through Social Value. As a result, the Government is encouraging the consistent consideration of Social Value and sustainability, alongside quality and price, throughout its commercial processes, particularly when evaluating bids, to ensure that the best value for money is obtained in the round for our whole Island community.

The Social Value approach makes a strong commitment to sustainable wellbeing and aligns with both the Jersey Performance Framework and the United Nation’s Sustainable Development Goals (SDGs).

A Community of Practice has also been established with members across Government of Jersey, with four meetings held in 2022, in collaboration with local charities and social enterprises. The aim of the workshops is to share best practice, market trends and insights related to Social Value and sustainability from both the Island and external organisations.

Commercial Services are fully committed to continuously improving the Government’s Social Value approach, which we have continued to do throughout 2023.

For more information, please see the ‘Social Value through Procurement’ section of Government of Jersey’s Annual Report and Accounts 2022 Appendix 2: Sustainability Report.

Conclusion

Spend continues to be predominantly on island, making up 62% of the top 100 suppliers spend. The top three sectors utilised remain the same as in 2021, however Health and Community care has moved down to second place with the reduction in COVID related work. These three sectors make up 84% of spend within the top 100 suppliers, an increase of 7% from 2021.

Minister for Treasury and Resources
Aug/2023