
STATES OF JERSEY



ANNUAL PROCUREMENT REPORT 2021 – TOP 100 SUPPLIERS

Presented to the States on 13th September 2023
by the Minister for Treasury and Resources

STATES GREFFE

REPORT

REPORT

Annual Procurement Report for 2021 – Top 100 suppliers

P.56/2020 Putting Jersey businesses first (as amended) required the Minister to “present an annual procurement report to the States Assembly detailing expenditure by the States of Jersey of the top 100 Suppliers by value across goods and services, identifying those with an on-island presence, from off-Island suppliers”.

The table below shows the expenditure for the top 100 suppliers in 2021. This amounts to £239,133,979 in comparison to 2020’s spend of £241,081,859.

It should be noted that expenditure in 2021 still reflects the impact of Covid, where many items were sourced and procured as a matter of expediency and necessity—while also trying to reflect the States’ standard commercial principles.

For instance, expenditure with Biotech reflects the investment made by GoJ into having a high performance Covid testing capability providing an industry leading service to the island. Work was also developing on the Our Hospital Programme with the key joint venture Contractor RokFCC. Expenditure with NMCN has now concluded following their removal from the STW project which is now being delivered through local management and supply chain capability.

The total expenditure by supplier is as follows:

Pos.	Supplier Name	Country	Total Spend	Sector
1	Biotech Research Laboratories Ltd	UK	£23,993,465	Health and Community care
2	ROK FCC JV	JE	£19,825,617	Construction and facilities management
3	Family Nursing & Home Care	JE	£8,912,818	Health and Community care
4	Insurance Corporation of the CI Ltd	GG	£8,649,479	Legal / insurance
5	NMCN PLC	UK	£7,546,984	Construction and facilities management
6	Jersey Electricity	JE	£6,941,380	Utilities
7	Holt Doctors	UK	£6,433,787	Health and Community care
8	Camerons Ltd	JE	£5,931,875	Construction and facilities management
9	JT Group	JE	£5,620,030	Telecommunications
10	CT Plus Jersey Limited	JE	£4,935,649	Other
11	Benest & Syvret	JE	£4,839,137	Legal / insurance

12	Bytes Software Services	UK	£4,770,864	IT and Change services
13	Logicalis Channel Islands Ltd	JE	£4,325,262	IT and Change services
14	1st Recruitment Limited	JE	£4,253,744	Other
15	Uni Hospital Southampton NHS FT	UK	£4,116,372	Health and Community care
16	BCR Law LLP	JE	£5,201,267	Legal / insurance
17	Tutela (Jersey) Limited	JE	£3,429,672	Health and Community care
18	Rok Construct (2017) Ltd	JE	£3,203,815	Construction and facilities management
19	BDO Limited	JE	£3,031,343	IT and Change services
20	Proxima	UK	£2,976,869	IT and Change services
21	Pallot Tarmac (2002) Ltd	JE	£2,791,577	Construction and facilities management
22	A C Mauger & Son (Sunwin) Ltd	JE	£2,761,380	Construction and facilities management
23	Peter Green Builders (2018) Limited	JE	£2,692,669	Construction and facilities management
24	Credera Limited	UK	£2,677,849	IT and Change services
25	Prosperity Group Limited	JE	£2,628,866	IT and Change services
26	Benest Corbett Renouf	JE	£2,430,995	Legal / insurance
27	LV Care group	JE	£2,327,165	Health and Community care
28	Ernst & Young	UK	£2,256,111	IT and Change services
29	G4S Secure Solutions (Jersey) Limited	JE	£2,250,045	Construction and facilities management
30	Bois Bois Lawyers	JE	£2,150,000	Legal / insurance
31	Deloitte LLP	UK	£2,117,376	IT and Change services
32	Ogier	JE	£2,075,000	Legal / insurance
33	Brenwal Ltd	JE	£2,037,080	Construction and facilities management
34	Marbral Advisory Limited	JE	£1,887,829	IT and Change services

35	Amalgamated Facilities Management	JE	£1,864,963	Construction and facilities management
36	Autism Jersey	JE	£1,812,483	Health and Community care
37	Geomarine Ltd	JE	£1,688,134	Construction and facilities management
38	Building Renovations Ltd	JE	£1,669,623	Construction and facilities management
39	Jersey Doctors on Call	JE	£1,558,839	Health and Community care
40	Les Amis	JE	£1,536,664	Health and Community care
41	Channel Islands COOP	JE	£1,524,756	Health and Community care
42	Jersey Post Ltd	JE	£1,498,171	Other
43	Mace Consultancy (Jersey) Limited	JE	£1,475,860	Construction and facilities management
44	Tower Supplies	JE	£1,451,207	Health and Community care
45	M S I Group Ltd	UK	£1,439,121	IT and Change services
46	P W C	JE	£1,417,677	IT and Change services
47	Dunphy Combustion Ltd	UK	£1,405,971	Construction and facilities management
48	Jersey Hospice Care	JE	£1,318,891	Health and Community care
49	Oxford University Hospitals NHS FT	UK	£1,283,417	Health and Community care
50	WSP UK Limited	UK	£1,187,366	IT and Change services
51	Gentle Care Limited	JE	£1,178,522	Health and Community care
52	Triverto Limited	JE	£1,162,097	IT and Change services
53	South Essex Partnership University	UK	£1,153,399	Health and Community care
54	Positive Steps Limited	JE	£1,123,877	Health and Community care
55	Cambrette Care & Nursing Services	JE	£1,082,469	Health and Community care
56	Data Torque Limited	NZ	£1,051,755	IT and Change services

57	ASL International Recruitment Limited	JE	£1,048,432	Other
58	SureCloud Limited	UK	£1,042,950	IT and Change services
59	4Health Home Care Agency	JE	£1,040,318	Health and Community care
60	New Horizons Support Services Limited	JE	£1,020,160	Health and Community care
61	Drain IT Ltd	JE	£1,004,749	Construction and facilities management
62	Complete Facilities Ltd	JE	£995,548	Construction and facilities management
63	Appleby Global Central Services Limited	JE	£995,000	Legal / insurance
64	Jersey AVS Corporate Services Limited	JE	£992,559	IT and Change services
65	TDP Development Ltd	UK	£963,384	IT and Change services
66	J C F Cleaners Co Ltd	JE	£927,434	Construction and facilities management
67	Eurovia Specialist Treatments	JE	£927,406	Health and Community care
68	Aviva Health UK Limited	UK	£915,385	Health and Community care
69	Dell Corporation Ltd	UK	£887,391	IT and Change services
70	Island Energy	JE	£885,488	Construction and facilities management
71	Evergreen Homecare Services Limited	JE	£883,325	Health and Community care
72	Johnson & Johnson Medical Ltd	UK	£858,142	Health and Community care
73	A 1 Landscape & Gardening Ltd	JE	£856,422	Construction and facilities management
74	Green Park	UK	£849,207	Other
75	The Care Hub Jersey Limited	JE	£843,551	Health and Community care
76	Microsoft Ltd	UK	£838,037	IT and Change services
77	Neptunus Ltd	UK	£835,984	Construction and facilities management
78	Palm Springs Nursing & Care Services	JE	£834,039	Health and Community care

79	National Locums	UK	£805,462	Health and Community care
80	Cepheid Europe SAS	FR	£798,468	Health and Community care
81	4 Hire Ltd	JE	£797,237	Construction and facilities management
82	Ortho Clinical Diagnostics	UK	£792,493	Health and Community care
83	Plumbing & Heating Service Ltd	JE	£778,972	Construction and facilities management
84	Virtuoso IT Limited	UK	£768,099	IT and Change services
85	Island Medical Centre	JE	£765,463	Health and Community care
86	Turner & Townsend	UK	£758,846	Construction and facilities management
87	Cambridge University Hospitals NHS Trust	UK	£750,271	Health and Community care
88	Jersey Water	JE	£729,577	Utilities
89	Itchyfeet Recruitment Agency	JE	£716,903	Other
90	Ubique Technologies Ltd	JE	£711,103	IT and Change services
91	Profreight C I	UK	£710,507	Other
92	InterSystems	UK	£696,070	IT and Change services
93	Cygnnet Health Care	UK	£689,710	Health and Community care
94	Petroleum Distributors (Jersey) Ltd	JE	£682,194	Other
95	TXM Healthcare	UK	£669,384	Health and Community care
96	A A L Recycling Ltd	JE	£658,397	Construction and facilities management
97	EMIS	UK	£639,694	IT and Change services
98	Sopra Steria Limited	UK	£632,633	IT and Change services
99	Social Work Partners Ltd	UK	£616,666	Health and Community care
100	Langford Clinic Limited	UK	£612,286	Health and Community care

The total expenditure by location is as follows:

Location	2020 (£)	%	2021 (£)	%
JE	£147,144,791	61.04%	£148,942,725	62.28%
UK	£87,911,273	36.47%	£79,691,552	33.33%
GG	£2,013,723	0.84%	£8,649,479	3.62%
NZ	£1,363,659	0.57%	£1,051,755	0.44%
FR	No data		£798,468	0.33%
US	£927,631	0.38%	No data	
NL	£905,752	0.38%	No data	
IE	£815,031	0.34%	No data	
Grand Total	£241,081,859	100.00%	£239,133,979	100%

To assist in the translation of this report, the sector of which the company works for has been incorporated. For 2021, 77% of the top 100 supplier's expenditure resides within three main sectors, Health and Community care, Construction and facilities management and IT and change services, noting that IT and change services span the whole of Government inclusive of Health.

Sector	2021 (£)	%
Health and Community care	£78,060,332	32.64%
Construction and facilities management	£65,644,670	27.45%
IT and Change services	£41,102,305	17.19%
Grand Total	£184,807,307	77%

Progress on the other P.56 requirements:

P.56/2020 (as amended) also agreed that other improvements should be made to “support the Island’s social and economic recovery from the Covid-19 crisis by seeking to maximise the amount of goods and services that the States of Jersey procures from on-Island suppliers where it is legal and practical to do so”. The following paragraph summarises the progress made.

The Government of Jersey has developed its Social Value Standard as part of the commercial transformation activities. This Standard covers the wider economic, social and environmental effects of the commitments the Government makes – including contracts – and how they affect and benefit our Island and our people. It also looks at how potential barriers to entry for on-Island, Micro-Small and Medium Enterprises (MSMEs), not-for profit and Voluntary, Charity and Social Enterprises (VCSEs) can be reduced.

The Social Value Standard sets out key principles and values, the Government’s Social Value approach and the additional benefits that can be delivered through Social Value. As a result, the Government is encouraging the consistent consideration of Social Value, alongside quality or price, when evaluating bids, to ensure that the best value for money is obtained in the round, as well as the best benefits for the wider Island community.

A Community of Practice has also been established with members across Government of Jersey, with the first meeting having been held in March 2022, to share best practice, market trends and insights related to Social Value and Sustainability from both the Island and external organisations.

Commercial Services are fully committed to continuously improving the Government’s Social Value approach, which we have continued to do throughout 2022.

Conclusion

Spend continues to be predominantly on island, making up 62% of the top 100 suppliers spend, an increase of 1% on 2020. The top three sectors utilised in 2021 are Health and Community care, Construction and facilities management and IT and change services and cover 77% of spend with the top 100 suppliers.

Minister for Treasury and Resources**Aug/2023**