
STATES OF JERSEY



ANNUAL PROCUREMENT REPORT 2020 – TOP 100 SUPPLIERS

Presented to the States on 6th May 2021
by the Minister for Treasury and Resources

STATES GREFFE

REPORT

Annual Procurement Report for 2020 – Top 100 suppliers

P.56/2020 Putting Jersey businesses first (as amended) required the Minister to “present an annual procurement report to the States Assembly detailing expenditure by the States of Jersey of the top 100 Suppliers by value across goods and services, identifying those with an on-island presence, from off-Island suppliers, with the first such report to be published no later than 31st March 2021, in order to provide a full 12 calendar month view”.

The table below shows the expenditure for the top 100 suppliers in 2020. This amounts to **£231,178,449**. The data set used for the 2020 return is different from what was used in 2019 and which formed the basis for the statements in the Council of Ministers’ amendments to P.56/2020 that “local” expenditure amounted to 71-75% of spending on the top 100 suppliers. This is because categories such as pension funds, banking charges and rates have been excluded from the 2020 dataset, whereas in 2019 they were not. If we applied a similar approach to the dataset for 2019 the total expenditure would be **£216,157,497**.

It should be noted that expenditure in 2020 will reflect the impact of Covid, where many items were sourced and procured as a matter of expediency and necessity – while also trying to reflect the States’ standard commercial principles. For instance, the Nightingale Hospital, Track and Trace and PPE purchases are included in the Top 100 as new requirements. Additional medical and non-medical agency staffing was also required to support the programmes.

Work also progressed on the new Sewage Treatment Works (STW) increasing the amount of expenditure in the UK.

The total expenditure by location is as follows:

Supplier Name	LOCATION	Total
nmcn PLC	UK	£19,202,214
Rok-Regal Construction Ltd	JE	£7,633,834
J 3 Limited	JE	£6,584,041
Jersey Electricity Plc	JE	£6,554,336
Rok Construct (2017) Ltd	JE	£6,048,624
CT Plus Jersey Limited	JE	£5,712,236
Ernst & Young	UK	£5,485,442
Jersey Finance Ltd	JE	£5,100,200
JT (Jersey) Ltd	JE	£4,986,857
Holt Doctors	UK	£4,951,270
Micropathology Ltd	UK	£4,817,078
ROK FCC JV	JE	£4,808,559
Jersey Heritage	JE	£4,632,719
Visit Jersey Limited	JE	£4,428,000

Andium Homes Limited - External	JE	£4,337,922
Camerons Ltd	JE	£4,256,353
Pallot Tarmac (2002) Ltd	JE	£3,896,460
Logicalis Channel Islands Ltd	JE	£3,862,215
Biotech Research Park Ltd	UK	£3,498,569
Uni Hospital Southampton NHS FT	UK	£3,483,757
The DMW Group Limited	UK	£3,416,686
1st Recruitment Limited	JE	£3,345,107
Marsh Limited	UK	£2,953,787
Bates Office Services Limited	UK	£2,949,417
Family Nursing & Home Care	JE	£2,835,497
Bytes Software Services	UK	£2,805,662
NHS Supply Chain	UK	£2,601,964
Tutela (Jersey) Limited	JE	£2,402,526
Digital Jersey Ltd	JE	£2,401,791
Prosperity Group Limited	JE	£2,394,927
A A H Pharmaceuticals	UK	£2,359,670
Beaulieu Convent School	JE	£2,322,702
Jersey Employment Trust	JE	£2,320,536
P W C	JE	£2,261,421
Oxford University Hospitals NHS FT	UK	£2,099,016
Insurance Corporation of the CI Ltd	JE	£1,238,689
Insurance Corporation of the CI Ltd	UK	£832,335
Proxima	UK	£2,020,275
National Locums	UK	£1,985,790
De La Salle College	JE	£1,983,125
Alliance Healthcare(Distribution)Ltd	UK	£1,821,878
Peter Green Builders (2018) Limited	JE	£1,794,166
Les Amis	JE	£1,790,331
G4S Secure Solutions (Jersey) Limited	JE	£1,729,875
Amalgamated Facilities Management	JE	£1,664,359
Island Medical Centre	JE	£1,651,132
South Essex Partnership University	UK	£1,563,321
Petroleum Distributors (Jersey) Ltd	JE	£1,562,853
Jersey Sport Limited	JE	£1,554,500
Jersey Business Ltd	JE	£1,551,376
Jersey Post Ltd (Electronic)	JE	£1,475,236
Geomarine Ltd	JE	£1,474,794
Regal Construction (JSY) Ltd	JE	£1,434,666
Parish of St Helier	JE	£1,412,631
Marbral Advisory Limited	JE	£1,390,810

M S I Group Ltd	UK	£1,368,987
Data Torque Limited	NZ	£1,363,659
Royal Jersey Agricultural	JE	£1,356,943
A A L Recycling Ltd	JE	£1,268,994
WSP UK Limited	JE	£1,257,081
Tower Supplies	UK	£1,251,111
Pharmacy Locale	JE	£1,246,611
Savills	UK	£1,182,388
Alloga UK Limited	UK	£1,158,834
Building Renovations Ltd	JE	£1,156,352
Motcomb Estates Limited	UK	£1,150,480
Cleveland Clinic (Jersey) Ltd	JE	£1,075,503
GE Medical Systems Ltd	UK	£1,075,306
Danwood Group Ltd	JE	£1,060,756
Cambrette Care & Nursing Services	JE	£1,056,202
DNA Workplace Ltd	UK	£1,040,725
TXM Healthcare	UK	£1,011,181
Green Park	UK	£1,007,308
Charity Projects (Comic Relief)	UK	£1,000,000
Cambridge University Hospitals NHS Trust	UK	£999,806
Janssen-Cilag Ltd	UK	£978,127
Neptunus Ltd	UK	£970,939
TDP Development Ltd	JE	£966,584
Indigo House Medical Practice	JE	£959,633
A C Mauger & Son (Sunwin) Ltd	JE	£942,246
GHCLB II, LLC	US	£927,631
Ministry of Defence	UK	£926,115
BDO Greenlight Ltd	JE	£920,924
Qualasept Ltd T/A Bath ASU	UK	£914,382
Roche Products Ltd	UK	£910,370
Nem Standard Fasel Boiler Services	NL	£905,752
The States of Jersey Development Company	JE	£861,965
TNG Consulting Engineers Ltd	UK	£845,214
SureCloud Limited	UK	£844,583
Microsoft Ltd	UK	£831,681
Positive Steps Limited	JE	£831,171
C & L Industrial Ireland Ltd	IE	£815,031
J C F Cleaners Co Ltd	JE	£803,561
InterSystems	UK	£802,098

Novartis Pharmaceuticals UK	UK	£802,083
New Horizons Support Services Limited	JE	£798,103
Gentle Care Limited	JE	£777,068
Aviva Health UK Limited	UK	£774,354
Complete Facilities Ltd	JE	£769,092
C5 Alliance Ltd	JE	£768,672
Castle Quay Medical Practice	JE	£759,302
Grand Total		£231,178,449

Location	2019 (£)	%	2020 (£)	%
JE	£140,398,291	65.0%	£136,472,169	59.0%
UK	£70,979,140	32.8%	£90,694,207	39.2%
NZ	£2,409,611	1.1%	£1,363,659	0.6%
NL	£1,147,231	0.5%	£905,752	0.4%
CH	£850,000	0.4%	-	-
US	£373,224	0.2%	£927,631	0.4%
IE	-	-	£815,031	0.4%
Grand Total	£216,157,497		£231,178,449	

Progress on other P.56 requirements

P.56/2020 (as amended) also agreed that other improvements should be made to “support the Island’s social and economic recovery from the Covid-19 crisis by seeking to maximise the amount of goods and services that the States of Jersey procures from on-Island suppliers where it is legal and practical to do so”. The following paragraphs summarise progress made.

The Government of Jersey is actively developing its Social Value Policy as part of our commercial transformation activities. This policy will cover the wider economic, social and environmental effects of the commitments we make - including contracts - and how they will affect and benefit our Island and our people. It will also look at how potential barriers to entry for on-Island, Micro-Small and Medium Enterprises (MSMEs), not-for profit, Voluntary, Charity and Social Enterprises (VCSEs) can be reduced.

The Social Value Policy will set out key principles and values, approach and the additional benefits that can be delivered. As a result, Social Value will be considered alongside quality and price when evaluating future bids to ensure that the best value for money is obtained in the round as well as the best benefits for the wider island community.

A Community of Practice will be established to share best practice, market trends and insights related to Social Value and Sustainability from both the Island and external organisations.

The work that has been undertaken has been significantly impacted by the Covid-19 pandemic, and that impact is still being felt. Nevertheless, Commercial Services are fully committed to start putting the Social Value Policy into practice by mid-2021.

Minister for Treasury and Resources
March 2021