
Lodged au Greffe on 13th November 2001 by the Harbours and Airport Committee



STATES OF JERSEY

STATES GREFFE

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REPORT

Key points of departmental policy which affect pricing strategy

- Visitor fees should be competitive to attract more visitors and boost tourism.
- Local fees should be based on comparable marinas on the south coast of the United Kingdom (see Annex 1 to this report showing five other Gold Anchor Quality Marinas) and Guernsey, etc.
- Marine leisure fees should follow the 'user pays' principle.
- Marine leisure fees should be separated into a Part II of the Harbour and Light Dues Law and dealt with differently from Commercial Dues, which have a direct bearing on inflation (States Assembly 1999).
- Marine leisure should not be cross-subsidised from non-related income streams.

Pricing strategy for 2001

Last year the Committee split the difference between the 2.5 per cent anti-inflation strategy and the cost of living which resulted in an increase of 3.5 per cent. To make up the shortfall it instructed that savings equivalent to the difference between the increase and the current rate of inflation at the time (4.6 per cent) should be made.

Whilst final accounts have yet to be produced, interim reports demonstrate that by reducing seasonal staffing, re-organising supervision and implementing new rosters, the necessary savings will be achieved. The net result maintains 2001 income in line with 2000 inflation.

Factors affecting costs in 2001/2002

Over 80 per cent of day to day costs for marine leisure are staff wages. These have been increased by 5.5 per cent in line with the rest of the States. With inflation of 3.9 per cent on non-staff expenditure, overall costs should have increased by an average of 5.2 per cent on 2000. In fact the 2001 budgeted increase in costs will be contained to within four per cent of 2000 expenditure.

Recommended action

The recommended action is that marine leisure fees be raised by the RPI to at least maintain the current level of income and avoid further subsidy by Commercial Harbour Dues.

Impact of increasing marine leisure charges by 3.9 per cent

Financial

Should marine leisure fees be increased by 3.9 per cent, the impact would be an additional income of £25,000 and additional expenditure on capital repayments for Elizabeth Marina of £13,000, giving a net increase in surplus of £12,000. The net effect would be to increase the return to the Treasury by £19,000 (£6,000 from net surplus and £13,000 from capital repayments).

Manpower

No impact unless the recommended action is rejected. There may need to be stronger action in reducing manpower if this is the case.

ANNEX 1

Comparative Marina fees for Gold Anchor Quality Marinas in the south of England, Guernsey and France

Marina	Annual cost (£) per metre			Visitor cost (£) per metre per			
				day			
	1999	2000	2001	1999	2000	2001	
Mayflower Int. Marina	204.58	227.95	228.00	1.90	2.06	2.06	
Dart Marina	411.25	411.25	411.25	2.94	2.94	2.94	
Port Hamble Marina	401.00	429.00	448.00	2.00	2.10	2.20	
Port Solent Marina	249.00	308.24	299.00	1.85	2.17	2.17	
Brighton Marina	217.00	224.00	229.00	1.90	1.95	1.95	
St. Helier Marina La Collette Yacht	192.00 198.50	198.60 205.25	205.40 212.20	1.44 1.44	1.44 1.44	1.50 1.60	
Basin	170.00	200.20	212.20		2	1.00	
Elizabeth Marina	184.68	190.96	197.90				
Beaucette Marina (Guernsey)	249.00	261.00	274.00	1.95	1.95	1.95	
St. Peter Port Marina	-	-	115.50	1.40	1.54	1.54	
Brest (France)	75.80	92.30	98.65	1.07	1.21	1.16	

ANNEX 2

Reconciliation of Revised 2001 Budget to Original

	£'000	£'000
Original 2001 Budget Surplus		708
Add back:		
Elizabeth Marina Capital repayment	182	
Interest @ 8.5 per cent	1,055	
		1,237
Less:		
Elizabeth Marina Capital repayment	-765	
Interest @ 6.5 per cent	-780	
		-1,545
Revised 2001 Budget Surplus		400

The Elizabeth Marina Capital repayment is calculated as shown below at Annex 3.

Calculation of financial impact of raising marina fees by 3.9 per cent

	2002 Original £'000	Less 2.5 per cent	Add 3.9 per cent £'000	2002 Revised £'000	Increase £'000
Marina fees	1,449	35	55	1,469	20
Moorings fees	175	4	6	177	2
Other fees	100	2	3	101	1
Ships Registry	94	2	3	95	1
Sundry income	46	1	2	47	1
TOTAL IMPACT					25
Calculation of impact o	n Elizabeth M	Iarina Capita	l repayment	s	
Elizabeth Marina income	916	22	35	929	13
Less interest @ 6.5 per cent	-333			-333	
Capital repayment 2002	583			596	
Increase in capital repayme	nt on Elizabeth M	Iarina			13

Note: The Finance and Economics Committee approves the increases proposed by the Harbours and Airport Committee, with its support for those which are above 2.5 per cent being on the basis of the principle of 'user pays'.

Explanatory Note

These Regulations review fees payable under the Boats and Surf-Riding (Control) (Jersey) Regulations 1969 in the following ways -

- (a) The registration fees for surf-boards and other surfing devices, sail boards, boats not less than 8 feet in length and speedboats are increased from £13.00 to £13.50.
- (b) The survey fees for boats plying for hire (other than passenger steamers) are increased from £12.40 per hour to £12.88 per hour for each person engaged on the inspection, with a minimum charge of £19.74 instead of £19.00.
- (c) The licence fees for boats plying for hire are increased from £14.90 to £15.48.

The increases reflect a cost of living rise of 3.9 per cent. The fees were last reviewed on 1st January 2001.

The Regulations, if made, will come into force on 1st January 2002.

Harbours (Administration) (Jersey) Law 1961

BOATS AND SURF-RIDING (CONTROL) (AMENDMENT No. 21) (JERSEY) REGULATIONS 200-

(Promulgated on the	day of	200-
,	, ,	

STATES OF JERSEY

The day of 200-

THE STATES, in exercise of the powers conferred on them by Article 4 of the Harbours (Administration) (Jersey) Law 1961, $^{[1]}$ as amended, $^{[2]}$ have made the following Regulations -

- 1. In these Regulations, "principal Regulations" means the Boat and Surf-Riding (Control) (Jersey) Regulations 1969, as amended. [3]
- **2.** In Regulation 2(4) of the principal Regulations, for the words "thirteen pounds" there shall be substituted the words "thirteen pounds fifty pence".
- **3.** In Regulation 3B(2) of the principal Regulations, for the words "thirteen pounds" there shall be substituted the words "thirteen pounds fifty pence".
- **4.** In Regulation 5(2) of the principal Regulations, for the words "thirteen pounds" there shall be substituted the words "thirteen pounds fifty pence".
 - 5. For Regulation 10(2) of the principal Regulations there shall be substituted the following paragraph -
 - "(2) The fees payable for each inspection of a boat for the purposes of survey under this Regulation shall be calculated in the following manner -
 - (a) for each person who is engaged on the inspection, a fee at the rate of twelve pounds eighty-eight pence per hour shall be payable; and
 - (b) the time spent by a person on an inspection shall be calculated to the nearest hour,

but if the fees so calculated are less than nineteen pounds seventy-four pence, the fees payable shall be nineteen pounds seventy-four pence.".

- **6.** In Regulation 11(2) of the principal Regulations, for the words "fourteen pounds and ninety pence" there shall be substituted the words "fifteen pounds forty-eight pence".
- 7. In Regulation 22(2) of the principal Regulations, for the words "fourteen pounds and ninety pence" there shall be substituted the words "fifteen pounds forty-eight pence".
- **8.** In Regulation 28(1) of the principal Regulations, for the words "thirteen pounds" there shall be substituted the words "thirteen pounds fifty pence".
 - **9.** The following Regulations are repealed -
 - (a) the Boats and Surf-Riding (Control) (Amendment No. 7) (Jersey) Regulations 1990; [4]
 - (b) the Boats and Surf-Riding (Control) (Amendment No. 9) (Jersey) Regulations 1993; [5]
 - (c) the Boats and Surf-Riding (Control) (Amendment No. 16) (Jersey) Regulations 1997; [6]

- (d) the Boats and Surf-Riding (Control) (Amendment No. 17) (Jersey) Regulations 1998; [7]
- (e) the Boats and Surf-Riding (Control) (Amendment No. 19) (Jersey) Regulations 1999; [8]
- (f) the Boats and Surf-Riding (Control) (Amendment No. 20) (Jersey) Regulations 2000. [9]
- 10. These Regulations may be cited as the Boats and Surf-Riding (Control) (Amendment No. 21) (Jersey) Regulations 200- and shall come into force on the first day of January 2002.

Ι.	Recueil des Lois,	X 7 1	1061 1062	1.65
	Recueil des Lois,	Volume	1961-1962,	page 165.

 $[\]underline{\begin{subarray}{c} [2] \\ \hline \end{subarray}}$ Recueil des Lois, Volume 1998, page 424 and Volume 2000, page 865.

 $[\]frac{[3]}{}\, Nos.\, 5239,\, 7268,\, 7688,\, 8674 \,\, and \,\, 148/2000.$

^[4] No. 8144.

^[5] No. 8604.

^[6] No. 9181.

^[7] No. 9344.

^[8] No. 9468.

^[9] No. 148/2000.